SAP S/4 HANA SD Training Course

SAP Simple Logistics Overview

- ➤ ERP Model vs S/4 HANA Data Model
- ➤ SAP S/4 HANA Business Suite ─ Key Features

Navigation

- ➤ SAP Fiori UX
- ➤ SAP Business Client
- ➤ SAP Logon

System-wide concepts

- ➤ Organizational elements
- ➤ Master data concept (e.g. material master, business partner)

Logistics capabilities

- ➤ Purchase-to-pay processing
- ➤ Plan-to-Produce processing
- ➤ Order-to-Cash processing

Embedded Analytics

SAP Activate

- ➤ Best Practices content

Navigation with SAP Fiori

- ➤ Identifying Key Features of SAP Fiori

Enterprise Structures

- ➤ Identifying Enterprise Structures in SAP S/4HANA Sales

Overview of Sales Processes

- ➤ Executing SAP S/4HANA Sales Processes
- ➤ Processing Sales Documents
- ➤ Processing Outbound Deliveries
- ➤ Shipping Goods
- ➤ Processing Billing Documents

Master Data

- ➤ Maintaining Customer (Business Partner) Master Data
- ➤ Maintaining Material Master Data
- ➤ Maintaining Customer-Material Info Records
- ➤ Maintaining Condition Master Data for Pricing

Availability Check

- ➢ Performing an Availability Check - Basics

Collective Processing

- ➢ Executing Collective Processing

Additional Processes in Sales

- ➢ Using Presales Documents
- ➢ Executing Make-to-Order Production
- ➢ Selling Service Products

Complaints Processing

- ➢ Creating Credit Memo Requests
- ➢ Cancelling Billing Documents
- ➢ Creating Returns

Monitoring and Sales Analytics

- ➢ Utilizing the Sales Order Fulfilment Monitor
- ➢ Using Analytical Apps

Business Processes in SAP S/4HANA Supply Chain Execution

- ➢ Organizational units and master data in Supply Chain Execution
- ➢ Mapping goods receipt and goods issue processes in SAP S/4HANA
- ➢ Monitoring these processes in the warehouse management monitor

Sales Processing in SAP S/4HANA Sales

Introduction to the Sales Process in SAP S/4HANA

- ➢ Processing Sales Documents
- ➢ Enterprise Structures in Sales and Distribution
- ➢ Setting Up Enterprise Structures
- ➢ Sales Order Processing
- ➢ Identifying Sources of Document Data
- ➢ Using Additional Functions During Sales Order Processing

Sales Document Customizing

- ➢ Controlling Sales Processes
- ➢ Defining Sales Document Types
- ➢ Applying Item Categories
- ➢ Interpreting the Item Category Determination
- ➢ Using Bills of Material in Sales Documents

Output

- ➢ Adjusting Output Determination

- ➢ Adjusting Output Types
- ➢ New Output Management

Data Flow

- ➢ Interpreting the Document Flow of Sales Processes
- ➢ Setting Up the Copying Control

Special Business Processes

- ➢ Executing Special Business Processes (Different types of sales orders and consignment processing)

Incomplete Documents

- ➢ Handling Incomplete Documents
- ➢ Setting Up an Incompletion Procedure

Business Partners

- ➢ Using Partner Functions in Sales Processes in SAP S/4HANA
- ➢ Setting Up Partner Determination Procedures
- ➢ Business Partner Integration for Customer

Outline Agreements

- ➢ Using Different Types of Outline Agreements
- ➢ Interpreting the Set-Up of Value Contracts

Material Determination

- ➢ Setting Up Material Determination

Material Listing and Exclusion

- ➢ Setting Up Master Data for Material Listing / Exclusion

Free Goods

- ➢ Setting Up the Determination of Free Goods

Sales Scenarios

- ➢ Setting Up a Cash Sales Scenario
- ➢ Controlling the Usage of Bills of Material in a Sales Order
- ➢ Setting Up a Material Determination Scenario

Delivery Processing in SAP S/4HANA Content

Idea and Function of the Delivery Document

- ➢ Explaining the Concept and Structure of the Delivery Document

Basic Organizational Units for the Delivery Process

- ➢ Maintaining the Organizational Units for Delivery Processes

Controlling Deliveries

- ➢ Controlling Delivery Documents

The Goods Issue Process Based on the Delivery

- ➢ Adjusting Automatic Determination of Relevant Fields for Outbound Delivery Creation
- ➢ Adjusting Delivery and Transportation Scheduling
- ➢ Processing Outbound Deliveries
- ➢ Using the Outbound Delivery Monitor

Processes and Functions based on the Delivery

- ➢ Picking
- ➢ Packing Process
- ➢ Handling Goods Issues
- ➢ Using Special Functions in Deliveries

Further Application Areas of the Delivery Document

- ➢ Transferring Stock Between Plants
- ➢ Performing Goods Receipts Using Deliveries

Pricing in SAP S/4HANA Sales

Condition technique in Pricing

- ➢ Introducing Pricing
- ➢ Introducing Condition Technique

Pricing Configuration

- ➢ Configuring Pricing

Condition Records

- ➢ Working with Pricing Reports
- ➢ Maintaining Condition Records
- ➢ Working with Condition Records

Condition Types

- ➢ Using Special Condition Types
- ➢ Using Statistical Condition Types
- ➢ Analyzing the Determination of Tax Condition Types

Overview Pricing Agreements

Billing in SAP S/4HANA Sales

Billing Documents in Sales and Distribution Processes

➢ Integrating Billing Documents in the Sales and Distribution Process

Organizational Units

➢ Setting Up Organizational Units

The Billing Process

➢ Controlling the Billing Process

Special Billing Types

➢ Creating Billing Documents in Complaint Processing
➢ Creating Pro Forma and Cash Sales Invoices

Data Flow

➢ Setting Up the Data Flow for Billing Documents

Types of Settlement

➢ Analyzing Invoice Combination and Invoice Split
➢ Setting Up Invoice Lists

Special Business Processes

➢ Up Billing Plans
➢ Processing Down Payments
➢ Processing Instalment Payments

Account Determination

➢ Setting Up the Account Determination

Interface Between Sales and Financial Accounting

➢ Adjusting the Interface Between Sales and Financial Accounting

SAP S/4 HANA PP Integration with Other Modules

➢ with SAP MM
➢ with SAP SD
➢ with SAP QM
➢ with SAP FICO